

FEATURES	CITY OF BURBANK	CITY OF LOS ANGELES
BUSINESS INCENTIVES	 No City Income Tax No Gross Sales Tax Receipts Streamlined Permitting Process Business Concierge Services ONE Burbank High-Speed Fiber Optics Network Full-service City with Burbank Water & Power, and Police/Fire Services Small Business Development – Providing free entrepreneurial networking opportunities, education, and on-on-one professional consulting services Job training and Development Assistance Employee recruitment and hiring assistance LEED Incentive Program Business Rebates 	 Business Tax Holiday – exempts new businesses from gross receipts tax for three years Work Opportunity Tax Credit Program Job Training and Development Assistance State Enterprise Zone expanded into San Fernando Valley and adjacent to LAX Los Angeles Business Source Centers Small Business Loan Program LosAngelesWorks.org assistance website
BUSINESS TAX & LICENSING	 \$35.95 One-Time Registration Fee Wholesale, Manufacturing, Retail: \$112.85 per location/annual + \$6.75 per employee/annual Personal Services: \$96.95 per location/annual + \$9.00 per employee/annual Personal Office: \$112.85 per location/annual + \$10.55 per employee/annual Commercial Rental Business: \$112.85 annual first 5,000 sq. ft. + \$2.25 every additional 100 sq. ft. Residential Rental Business: \$11.30 unit/annual for apartments or bungalows, \$22.60 unit/annual for hotels and motels 	 \$153.00 Base Tax Per Year Wholesale Sales: \$1.01 per \$1,000 gross receipts Retail Sales: \$1.27 per \$1,000 gross receipts Personal Services: \$2.55 per \$1,000 gross receipts Professions and Occupations: \$4.25 per \$1,000 gross receipts Miscellaneous Services: \$3.56 per \$1,000 gross receipts Sale of Real Property: \$153.00 minimum tax + \$60,000 minimum gross receipts + \$2.55 per additional \$1,000
TOP 5 EMPLOYERS	 The Walt Disney Company - 4,065 Hollywood Burbank Airport - 2,685 Providence St. Joseph Medical Center - 2,507 Warner Bros2,339 Burbank Unified School District - 2,000 	 County of Los Angeles - 95,210 Los Angeles Unified School District - 75,670 City of Los Angeles - 72,600 UCLA - 51,010 Kaiser Permanente - 41,340



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OTHER TAX RATES	 Sales Tax Rate 10.25% Estimated Ad Valorem Property Tax Rate 1.083376% Transient Parking Tax Rate 12.0% Documentary Transfer Tax Rate \$1.10 per \$1,000.00 	 Sales Tax Rate 9.5% Estimated Ad Valorem Property Tax Rate 1.174279% Transient Parking Tax Rate 12.0% Documentary Transfer Tax Rate \$5.60 per \$1,000.00
TRANSIENT OCCUPANCY TAX	10% Tax Collected1.0% TBID Assessment	14% Tax Collected1.5% TBID Assessment
FILM PERMITS	1-Day Permit Fee: \$398.00Weekly Permit Fee: \$707.00	 One Time Permit Administrative Fee (Not including day-based location fees): \$863
ENERGY REBATES	 AC Replace Before It Breaks Rebate Program - Up to \$1,500 Rebate for the Replacement of Your Older, Less-Efficient Central AC Refrigerator or Freezer Rebate - Income-qualified and Lifeline-approved customers can exchange their old refrigerator or Freezer with a free Energy Star certified model Smart Thermostat - Buy and install a smart thermostat and get a rebate of up to \$75 from BWP. Use your smart thermostat to save on heating and cooling costs year-round \$50 Pool Cover Bill Credit - Receive up to a \$50 bill credit for purchasing a pool cover Variable Speed Pool Pump Rebate - Rebate applies to variable speed replacement pool pumps only Ceiling Fan Rebate - Ceiling fan must be ENERGY STAR certified Electric Vehicle Charger Rebate - Residential - Up to \$500 & Commercial - Up to \$1,000 Attic insulation - Insulation level must be a minimum value of R-30 or R-19 if less than 24in attic clearance. Rebate up to 0.15¢ Per Sq. Ft 	 Efficient Product Marketplace - Get great savings on smart products that will make your home more energy efficient. This summer, save up to \$75 off on window A/Cs. Stay Cool in the Pool - Get up to \$1,000 back when you upgrade from single-speed pool pump to a variable speed pump. GoGreen Home Energy Financing - State-backed financing with exceptional rates and terms for home energy efficiency upgrades.



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NOTABLE PUBLIC AND/OR PRIVATE TRANSACTIONS	 3401 Empire Avenue - Madison Square Garden Media Services Facility 777 Front Street - La Terra Mixed-Use 2801 N. Hollywood Way - Cambria Hotel 2311 N. Hollywood Way - Residential 3001 N. Hollywood Way - Avion Burbank Palm Avenue and Magnolia Avenue - First Street Village 3700 Riverside Drive - Residential 2500 N. Hollywood Way - Aloft and Residence Inn Hotel Second Century Development - Warner Bros 4100 W Riverside Drive - Mixed Use 411 N. Hollywood Way - The Ranch Lot Studios Onni Group acquisition of the Burbank Town Center Bob Hope Project by Worthe Development - SB 35 Residential/Mixed Use Project - 3201 West Olive Avenue - Residential The YMCA's Residential/Mixed Use Project - 321 E. Magnolia Blvd Residential 	 2020 Floodplain Management Plan A Bridge Home Projects Asphalt Plant No.1 Replacement and Modernization Project Glendale Hyperion Bridge Improvement Project Civic Center Projects Safe Sidewalks LA Silver Lake Reservoir Complex Master Plan Project Sixth Street Viaduct Replacement Project Taylor Yard G2 Projects The 7th Street Streetscape